



Information for Sanford Health Suppliers

Thank you for your interest in doing business with Sanford Health.

In developing relationships with business partners, Sanford has very high expectations. Sanford expects staff to exemplify the highest level of ethical behavior in accordance with the Sanford Compliance Program. Staff must be fair, objective, and unbiased toward all potential business partners. While the goal is to bring value to Sanford, it must be done with a superior level of integrity, professionalism and honesty. Sanford has the same expectations of its suppliers and business partners.

As a current or potential future supplier to the Sanford Health System you must register to conduct business with any hospital, clinic or facility in the Sanford organization. Please refer to [Sanford Vendor Relations and Certification](#) Program that outlines important information on how to interact and conduct business with Sanford Health.

Sanford Health recognizes that suppliers/sales representatives serve as a valuable resource for physicians, researchers and allied health staff through shared product information, technical information and the provision of education and training. It is not the intent of the policy to interfere or create a barrier to the collaborative relationships that have been developed with suppliers. Sanford considers these relationships essential to the continuing advancement of clinical practice, education and research. The requirements of the policy simply serve as a framework for our business relationships and expectations that are required in the provision of health care today.

We look forward to the possibility of working together to advance Sanford Health's mission "Dedicated to the Work of Healing".

About Sanford Health

Sanford Health is an integrated health system headquartered in Fargo, ND and Sioux Falls, SD and consists of two long-standing organizations that merged in 2009. In 2011, Bemidji, MN joined Sanford Health. Sanford is now the largest, rural, not-for-profit health care system in the nation with locations in 112 communities in seven states. In addition, Sanford Health is in the process of developing international clinics in Ireland, Africa, Israel and Mexico.

Sanford Health includes 34 hospitals, 116 clinic locations and more than 900 physicians in 70 specialty areas of medicine. With more than 20,000 employees, Sanford Health is the largest employer in North and South Dakota. The system is experiencing dynamic growth and development in conjunction with Denny Sanford's \$400 million gift in 2007, the largest gift ever to a health care organization in America. This gift is making possible the implementation of the several initiatives including global children's clinics, multiple research centers, eradicating breast cancer and finding a cure for type 1 diabetes. For more information, visit www.sanfordhealth.org

Sanford Health is at the forefront of healthcare, creating a comprehensive integrated system of hospitals, clinics, managed care, long-term care and congregate living facilities, home health services and pharmacies. Each is dedicated to providing the highest quality of care, safety and convenience for our patients, the communities and the region. Sanford's supply chain supports this mission through the provision of products and information that directly support patient care.

Each year Sanford's facilities in seven states utilize supplies, medical equipment and services. Sanford seeks to reduce overall expenses by seeking enterprise-wide agreements with suppliers in select product and services categories. Working with a group purchasing organization and regional healthcare alliance, Sanford pursues national contracting opportunities that offer value to all health care facilities in its system.